



## Regional Development Director

Western Region – Portland, Oregon

### Overview:

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Our client is a global wind development company that identifies and designs utility-scale wind farms. The company's success in identifying, securing, and developing sites is underpinned by the expertise of their people and their world-leading wind resource assessment technology. These cutting-edge applications allow an optimized portfolio of sites to be rapidly accumulated, and provides the benefit of early minimization of the associated wind risks. As a result, our client is quickly advancing commercially viable sites in a growing portfolio of projects spanning North America, South Africa, and the South Pacific. As a lead project developer, they utilize joint venture arrangements across a number of jurisdictions and work closely with partners to assist in locating and delivering projects. In addition, they have a burgeoning portfolio of company-owned projects both domestic and international that will be progressed as key development opportunities.

With the ongoing boom in renewable energy, this is the opportune time to join a growing, results-driven firm dedicated to becoming a development leader in this progressive industry. Since 2006, our client has demonstrated extraordinary growth that has led to increased emphasis on the North American wind market. The company has already contracted dozens of usable wind sites throughout the West and Midwest. What they need more than ever are self-reliant development teams to execute all site control, resource analysis, transmission and interconnection, permitting, and preliminary site design tasks within their geographic region. These regional teams must be led by versatile development experts that have a proven ability to drive a wind project from early inception through to financial closing. The regional leaders will no doubt have an integral role in the continued growth and expansion of our client's North American wind business.

### Challenges:

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The Regional Development Director will report directly to the President of the North American business unit. The individual will be responsible for overseeing the full scope of development on a number of key wind projects throughout the Western Region, in states that include Oregon, Colorado, Nevada, Idaho, Montana, Wyoming, California, New Mexico, and Arizona. Duties shall include identifying potential sites, conducting initial analysis of wind and transmission resources, negotiating the appropriate agreements and permits (including siting, building, land use, and environmental), evaluating requests for bids, following projects through grid interconnection, and preparing project proposals and presentations toward financial closing. This individual will establish and maintain relationships with land owners, county communities, regulators, consulting firms, logistics firms, trade associations, city and state level governmental representatives, local utilities, and other necessary contacts.

The critical attributes of this regional leader will be the capacity to perform hands-on development tasks and to proactively advance strategic developments in new locations. The individual must be a self-starter that can thrive in autonomous settings, who understands the value of results-driven performance. The Regional Development Director has the chance to impact and contribute significantly to the overall growth for in North American market. The individual who can successfully achieve exceptional results will enjoy significant career growth opportunities within the organization.

### Job Scope:

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- Create and manage the full scope project development plan including all pre-construction permits.
- Build and maintain relationships throughout the industry.
- Manage all project development staff members, including consultants and in-house personnel.
- Perform site selection and analysis with the ability to identify and characterize site topography and wind resources.



- Identify and evaluate transmission alternatives.
- Negotiate land leases and easements.
- Recommend and define land rights for wind development and transmission right-of-way.
- Permit meteorological towers, oversee installation, and arrange data collection and maintenance.
- Regulatory and environmental permitting for Federal, State and Local land use and transmission requirements.
- Contract for all necessary land work in preparation of project construction.
- Prepare and track project development budgets. Manage development schedule.
- Coordinate project development plans and activities with all internal and external organizations assuring seamless and successful development.
- Proactively anticipate and resolve development related issues as necessary.

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**Education / Experience Required:**

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- Minimum of a Bachelor Degree, preference for engineering or related science disciplines. MBA and/or other advanced degrees a plus.
- 4+ years of project management and development experience in wind energy. Additional power project experience a plus.
- Proven track record of driving a wind project from site identification to financial close.

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**Compensation:**

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- Highly competitive, but commensurate with experience.
- Bonus eligible.
- Exceptional benefits package.

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**Personal Characteristics:**

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| <ul style="list-style-type: none"><li>• Self Starter</li><li>• Proactive</li><li>• Team Player</li><li>• Results Driven</li><li>• Flexible</li></ul> | <ul style="list-style-type: none"><li>• Highly organized</li><li>• Market Knowledge</li><li>• Resourceful</li><li>• Strong Communicator</li><li>• High Ethical Standards</li></ul> |
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**Contact:**

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